

## In Home Sales

ScreenAway Australia • Western Suburbs Melbourne VIC



Not provided



Work type  
Full time



Contract type  
Permanent

### Job details



Date posted  
**20 May 2022**



Expired On  
**20 Jul 2022**



Category  
**Sales**



Occupation  
**Sales Representatives/Consultants**



Base pay  
**Not provided**



Contract type  
**Permanent**



Work type  
**Full time**



Job mode  
**Standard business hours**



Industry  
**HARDWARE & HOME IMPROVEMENT**



Sector  
**PRIVATE BUSINESS**



Work Authorisation  
**AUSTRALIAN CITIZEN / PERMANENT RESIDENT**



Company size  
**51 to 200**

### Perks

COMPANY VEHICLE

TRAINING

### Skills

SALES

TIME MANAGEMENT

SALES PROFESSIONAL

SALES TARGETS

### Full job description

**ScreenAway** is an exciting national business, designing and selling the latest technology for indoor blinds and fly screens. We offer premium products and solutions tailored to our customer's individual needs.

#### Why join us?

- **Generous salary package** - Including vehicle allowance (option for company vehicle to be included) and bonus incentives
- **Career progression** - We offer qualified training opportunities with ongoing mentorship and professional development
- **Autonomy and trust** - Make this role your own with consistent access to supportive management

#### About the role

An exciting opportunity has become available for a motivated **Design Specialist** to join our growing national team. You will play a key role in the business as our Melbourne based representative.

*Your duties will include but not be limited to -*

- Converting warm, qualified leads into sales
- Representing the business through face to face interactions with clients
- Providing an exceptional customer experience to all clients
- Meeting and exceeding sales targets and KPI's
- Communicating frequently with our head office

**About you**

- Experienced sales professional (in-home sales or similar industry is highly desirable)
- Must have current driver's license and a clean driving record
- Must have own vehicle suitable for business use (fuel, tolls and mileage covered) if not issued a company car
- A demonstrated interest in home improvements
- Eagerness to learn and upskill
- Outstanding attention to detail and time management skills
- Computer literate
- Well presented and confident communicator

**This is an exciting opportunity for a sales professional looking for their next challenge. Apply today to join our team!**

*Please note: Only shortlisted candidates will be contacted*